

TRANSFORMING BUSINESS

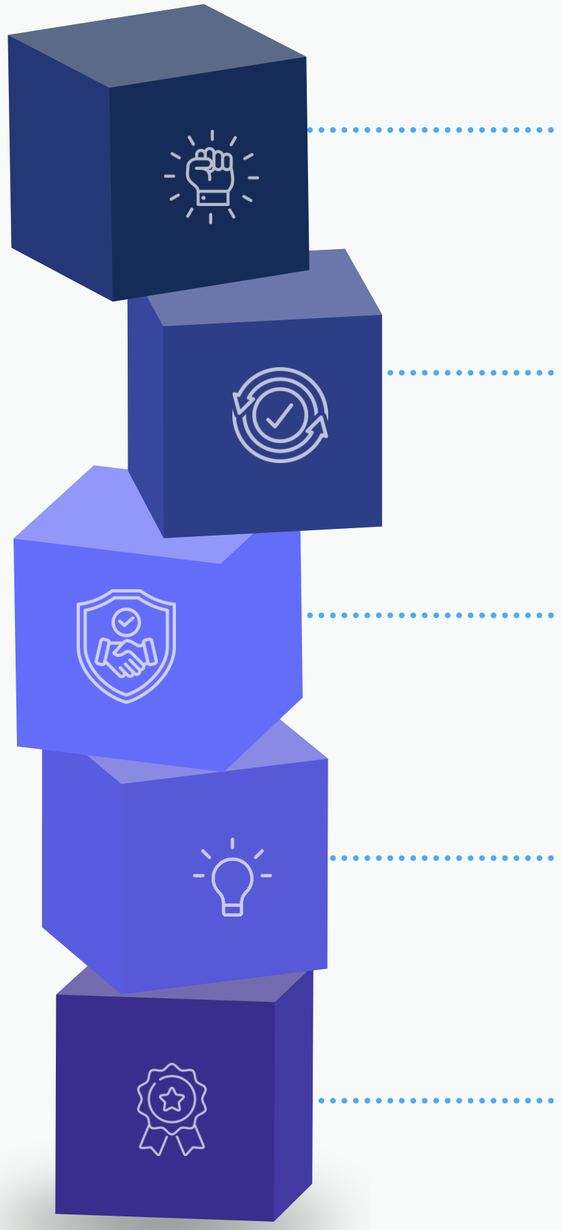
Innovation. Transformation. Rise into the Future.

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APx Technology

About Us



A Proven Legacy of Excellence

Our story is one of unwavering commitment to perfection, a journey marked by countless milestones of success. With a track record that spans years of dedication, we have emerged as a leading force in the SAP technology arena. Our accomplishments are a testament to our ceaseless pursuit of excellence and our pioneering spirit in shaping the future of SAP solutions.

Dedication Beyond Services

At APx Technology LLP, our mission transcends the conventional roles of service providers. We are your confidant, your partner-in-progress, and your compass in the complex world of SAP. Our dedication knows no bounds when it comes to helping businesses, like yours, optimize their SAP systems to attain unparalleled performance and resounding success.

Trust, the Foundation of Partnership

At the heart of our philosophy lies trust a trust forged through unwavering support, expert guidance, and an unyielding commitment to your success. We believe in nurturing enduring partnerships with our clients, because your success is our success. With APx Technology LLP, you're not just a client you're a member of our extended family.

A Symphony of Innovation

In a world where technology evolves at the speed of thought, staying ahead is imperative. Our commitment to innovation is the driving force behind our endeavors. We are the guardians of the horizon, vigilant in our observation of emerging trends and the latest developments in SAP. When you choose us as your partner, you're not just investing in services you're investing in the future of your business.

Sculpting Success with SAP

SAP technology is not just a tool, it's the cornerstone of modern enterprises. It's the enabler that transforms visions into realities and aspirations into achievements. At APx Technology LLP, we understand the profound impact SAP can have on your organization. Whether you are embarking on the SAP journey for the first time, seeking to elevate your existing systems, or simply in need of continuous support and maintenance, we are the guiding hand you can trust.

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Our Services

01. SAP Lifecycle Management
SAP Greenfield / Brownfield Implementations, Migrations, Conversions and Upgrades.

02. SAP AMO Services
Business User Management; L1.5/L2/L3 Incident Support; Service and SLA Management; Functional and Technical Support; Quality Assurance and Audit Support.

03. Product Development & Deployment
SMEs across SAP and AI working together to build industry ready products addressing the business needs

04. Customer Success Management
CSM - Responsible for Stakeholder expectation Management.
SD Team - Manage and ensures the smooth delivery

09. Test Automation
Automated testing service in all popular Test Automation tools like CBTA, Tosca Tricentes, Selenium

05. Continuous Improvement
Includes ticket-effort reduction, IT Governance Improvement and process optimization

06. Innovation Council
Creating Roadmap for Digital Transformation, Business Case development to address organizational impacts, business processes changes, skills and customer/vendor changes.

07. Transformation Services
S/4HANA Features, BTP LCNC and Pro-Code Apps development, RPA, Integration, Data & Analytics, Value Assessment, Clean Core adoption

08. Technical & Functional SME Shared pool
Pool of SMEs across SAP modules, ABAP, Basis, Fiori, SAC, Integration providing dedicated/shared services

10. Artificial intelligence
SAP AI as well as native AI based product/application development

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Our Portfolio

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CONSULT
Process Consulting | Value Assessment | Proof Of Concepts | Mini-Projects

IMPLEMEN
Implement/Upgrade/Migrate | Application Development | Integration Developments

SUPPORT
Application Support & Maintenance | Continuous Improvement

BUSINESS PROCESS EXCELLENCE

Centers Of Excellence (CoE)

Data & Analytics
- SAC
- BI/BW
- BO
- DataSphere & BDC
- ETL/ELT

SAP CALM & SAP Solution Manager

BTP
- Apps Development
- Integration
- Automation
- Data & Analytics
- AI & ML

ENTERPRISE

Finance	Logistics & Supply Chain	Sales	HCM
• FI • CO • FSCM	• MM • PP, PM • EAM • QM • IM/WM/EWM	• SD • GATP • LE • TM	• PA • OM • Time • ESS • Payroll

SAP CLOUD
- S/4HANA Coud
- SuccessFactors
- Ariba
- HANA Cloud
- ABAP Cloud

- SAP PI / PO
- ABAP & FIORI
- BASIS
- SECURITY
- API
- HANA
- CDS

- SAP BUILD
- CAPM & RAP
- RPA
- SECURITY, ADMIN & AUTHORIZATION

- CLOUD
- INFRASTRUCTURE
- DATABASE
- OS

Quality Processes + Project Management

DEEP INDUSTRY EXPERIENCE

Manufacturing | Automotive | Retail/CPG | Energy & Utilities | Life Science | HTEC | BFSI | Agriculture

(Sectors)

DEEP SAP EXPERIENCE

SAP S/4 HANA | SAP SuccessFactors | SAP Ariba | SAP BTP | SAP Signavio | SAP Concur

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Our key priorities & investments

Industry-Focused Capabilities

Increasing investments to strengthen industry-focused capabilities and deepen competencies across SAP BTP and Cloud.

Investment in Niche Skills

Expanding investment in niche skills and training to build a strong pool of experts across AI, BTP, Integration, and Application Development.

Expanding S/4HANA & BTP Expertise

Scaling offerings and capabilities around S/4HANA and SAP BTP, while developing expertise across SAP's latest innovation areas, including AI, Process Automation, BTP, Integration, and Data & Analytics.



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Our SAP Portfolio Focus

Strengthening capabilities across SAP's cloud, application, data, and innovation landscape

Expanding our Application Development focus around BTP's Clean Core approach, with the ambition to become the preferred partner for building extensions and applications.

Actively upskilling and cross-skilling resources across Ariba, SuccessFactors, and other SAP Cloud SaaS technologies.

Accelerating S/4HANA Cloud training while exploring strategic and differentiated opportunities to engage with SAP.

Strengthening Data & Analytics capabilities across SAC, DataSphere, and Data Cloud.

Building products in the SAP AI space using AI Core and Joule.

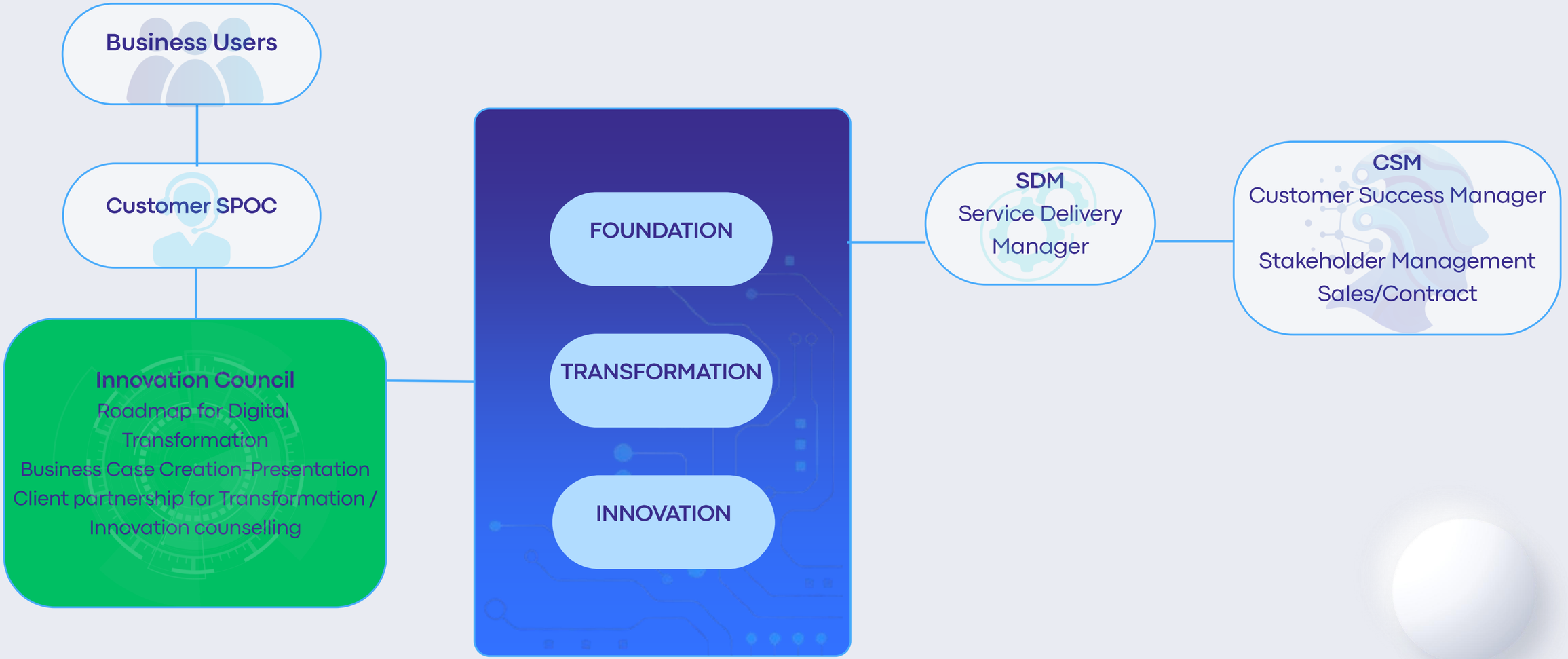
Building cloud integration flows using SAP Integration Suite / CPI.

Accelerating the development of industry-ready products using the SAP Build portfolio.

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Our AMS Approach



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Product Development Approach

Step by step methodology for building comprehensive and actionable project roadmaps

1

Discover

Discover business needs , processes and identify areas of product development and automations
Discovery Workshops with Client IT and Business teams to identify the automation and product opportunities

2

Prepare

Prepare the solution requirements, tools, technologies , cost parameters , expected results and ROI

3

Explore

Present the solution mock up and design to client team.
Validate the solution fit and identify delta requirements and gaps
Get client Sign-off on the solution, infra/tools/resources requirement

4

Realise

Ready the Infra, tools required and complete the setup.
Implement the Solution/Product in Agile iterations

5

Deploy & Run

Deploy the solution and continuously monitor the operations

Innovation Council in collaboration with Product Development Team

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Client Success Story

Gulf Cement Company

Create frame work to Maximize ROI on SAP AMS investments.

Provide additional features and services than traditional AMS service

Challenges

Challenges with their current SAP project missed **dates, quality of resources, gaps in business process configurations.**

Lack of Managed services framework

Maximize user acceptance through enhanced user training

Solution

Right SAP Talent to stabilize and run the **SAP AMS operations**

Thought leadership to close business functionality gaps

Modules Supported: **SD, MM, PP, QM, HCM, PS, ABAP, Fiori, Workflow, Basis, Security**

Key Projects 1 – **End-to-end S/4HANA version upgrade carried out by our SAP expert team.** Managed the entire cycle from infra management till functional testing

Key Project 2 – Bank interface solution development. Implemented bank interface with global and local banks using SAP BCM.

Benefits

Stabilized the application support using a expertise in Cement industry with right mix of onsite members and offshore support team with the required skill sets

Defined, implemented and executed concrete **ITIL processes** to ensure the sustainability of the support

Baselining of existing support levels from which to establish productivity metrics

Best practice and **ITIL based managed service operations framework**

Teaming Partner: Expound Technovio

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Client Success Story

Mesaieed Power Company Ltd (MPCL)

Provide cost effective Application management and delivery support

Challenges

Lack of industry knowledge and expertise especially in the areas of EHS

Cost effective AMO service model.

Solution

Right SAP Talent to stabilize and run the SAP AMS operations

Modules Supported: MM, HCM, ABAP, Fiori, Workflow, Basis, Security

Key Projects 1 – End-to-end S/4HANA version upgrade carried out by our SAP expert team. Managed the entire cycle from infra management till functional testing

Key Project 2 – Implementation of Risk Management processes customized to suit MPCL processes

Benefits

Providing cost effective , shared pool of technical resources for ABAP, Basis and security

Implementation of various critical projects to fit the gaps in Risk Assessment and material processes

Teaming Partner: Falcon Vision Technology Solutions

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Client Success Story

Umm Al Houl Power (UHP)

Single partner providing quality services across SAP landscape

Challenges

Challenges faced in SuccessFactors and Ariba issues and requirement, resulting in frequent delays and lack of quality

Existing AMS structure was not providing cost benefits and working on fixed / dedicated model

Solution

Provided SMEs from SuccessFactors and Ariba for support

Delivered the long outstanding issues in the above areas within short period of time

Modules supported: SuccessFactors, Ariba Contract Management, EAM, SD, MM, PP, QM, FI, ABAP, Fiori, Workflow

Benefits

Dedicated SME support for SuccessFactors aand Ariba

Resolution of long-standing issues or projects

Shared pool for technical support of ABAP, Fiori, Workflow providing cost-effective model

Teaming Partner: Falcon Vision Technology Solutions

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APx's GDC Enablement Offering

01

Set-Up & Compliance

Entity structuring guidance, SEZ/STPI/GIFT City routing, statutory & payrollcompliance support

02

Talent Sourcing & Ramp-Up

Access to APx's bench across SAP (S/4HANA, SuccessFactors, BTP), AI/ML, andRPA (via Parth Infotech)

03

Delivery Hubs

Pune delivery center providing time zone coverage for APAC, MEA, Europe & North

04

Build-Operate-Transfer

Phased model: APx builds and runs the GDC, then transitionsownership/control to the customer on an agreed timeline

05

Governance & Quality

Structured onboarding, SLA-based delivery governance, and continuousquality assurance

06

Local Ecosystem

Established HR, finance, and legal partner network in India to acceleratestand-up

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Why Choose Us?

Innovation

We stay at the forefront of SAP technology trends, ensuring you have access to the latest tools and features. In the fast-paced world of technology, staying ahead of the curve is crucial. That's why we are committed to continuous innovation. We keep a vigilant eye on emerging trends and developments in SAP, ensuring that our clients have access to the latest tools, features, and best practices. When you partner with us, you're not just investing in services; you're investing in the future of your business.

Client Centric Approach

We prioritize our clients' needs and objectives, delivering customized solutions that align with your business strategy.

Expert Team

Our team consists of SAP-certified professionals with extensive experience in SAP technology.

Reliability

Count on us for dependable and consistent support. We understand the critical role SAP systems play in your business operations.

Quality Assurance

Our rigorous quality control processes ensure the highest standards in service delivery.

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Our Partners

USA

Technology and automation solutions company focused on enterprise and government systems.

Delivers IT modernization, automation, and systems integration services.

Serves federal, state, and commercial organizations with secure, scalable solutions.

INDIA

Enterprise IT and digital transformation company delivering SAP-led solutions and custom platforms.

Provides SAP consulting, intelligent automation, and enterprise application development.

Serves manufacturing, utilities, and public sector organizations with mission-critical systems.

NETHERLANDS

IT YNR is a global IT consulting company founded in London in 2016, specializing in SAP S/4HANA, digital innovation, system integration, and software consulting.

With a presence in several countries, we help businesses improve processes and maximize their IT investments.

Teaming Partners

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From strategy to support, **APx transforms SAP** landscapes into scalable business value.

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